

>>> About Espion

Espion protects enterprises, service providers and Governments from network disaster. Espion's breakthrough technology uses neural network, behavior-based, analysis to detect within seconds previously unseen and unknown threats. Espion then generates fine-grain signatures, eliminating any dependency on out-of-date databases. Launched in 2002, Espion is lead by industry veterans and backed by leading venture capital firms. Its customers include Fortune 100 enterprises and major service providers and financial institutions.

**SAMPLE CUSTOMERS**

- > PCCW
- > Telcom NZ
- > Telstra
- > Sony
- > WebCentral
- > BT/Westpac

**ENTERPRISE PRODUCTS**

- > Espion EX3000 stand-alone appliance
- > Espion EX3000i intelligent neural network agent and,
- > Espion EX3000c controller for distributed solutions

**SERVICE PROVIDER PRODUCTS**

- > Espion SP3000 stand-alone appliance
- > Espion SP3000i intelligent neural network agent and,
- > Espion SP3000c controller for distributed solutions

**PARTNERS**

- > Sun Microsystems
- > Juniper
- > Alcatel
- > HP
- > IBM

**Network Disaster Protection**

- > Detect unseen and unknown threats to your business, protecting against network disaster.
- > Meet new compliance and regulatory requirements at a fraction of the cost of traditional security solutions.
- > Eliminate internal network threats and insider misuse.
- > Secure disaster protection and business continuity plans.

Every day businesses around the world are besieged by Internet security attacks. At worst, these attacks bring businesses to a standstill for days at a time and at tens of millions of dollars of cost. At best, they represent an ever-increasing cost in staffing, lost customer confidence and failures to meet new compliance and regulatory requirements.

Espion delivers the world's first technology for real-time detection and prevention of unknown or unseen network impacting events that could result in network disasters.

Espion delivers the world's most advanced solution for network disaster protection, one that will detect and respond to internal and external threats in real-time, before they can get a foothold. Espion is the first and final line of defense.

**The First and Final Line Of Defense**

Espion EX and SP series appliances have been designed to protect the demanding needs of the world's most important networks. A user-friendly web-based GUI presents data from advanced algorithms and neural network analytics that are constantly monitoring the behavior of packets for unseen and known threats. They then provide automated responses in the form of fine-grained signatures to halt attacks in seconds.

Espion's distributed network anomaly detection and visibility architecture is deployed as either a stand-alone solution consisting of either the Espion EX3000 or Espion SP5000 appliance. Alternatively, Espion can be deployed as a distributed solution at the network core or at access switches or routers, depending upon the outcomes needed. Distributed solutions use the Espion EX3000c or SP5000c controllers along with EX3000i or SP5000i intelligent neural network agents respectively. Unlike traditional security solutions, Espion delivers:

- > Real-time, fine grained signature generation that accelerates response time from hours to seconds without interrupting applications or business services,
- > Neural network analytics to reduce false negatives and eliminate dependency on signature databases,
- > Packet-based, real-time monitoring that doesn't interrupt flow of network traffic, slowing transactions or business,
- > A carrier-grade architecture for high-volume, heterogeneous IP networks,
- > Integrated tools for automated and 'one-click' investigation and response.

**"We find unknown and unseen threats to your network and business, and we eliminate them. Think of us as a highly intelligent virtual network and security engineer watching and protecting your network 24x7x365."** Greg Cross, CEO, Espion



## >>> Locations

### ESP H I O N NEW ZEALAND

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## Management

### Greg Cross

Chief Executive Officer

### Juergen Brendel

CTO & architect

### John Hodgson

Senior Vice President  
Sales

### Rob Young

General Manager Sales,  
Australia

### Bart Boaden

Vice President Sales, Asia

### Andrew Wood

Vice President,  
Engineering

### Mark Edwards

Chairman

### Andrew Lark

Advisor

## On EspHion

Since EspHion was founded in 2002, the company has:

- > Commercialized patent-pending neural network technology,
- > Successfully launched the third generation of its technology and leading network disaster protection solution for enterprises and service providers,
- > Deployed EspHion EX3000 and SP5000 technologies in major service provider, enterprise and financial networks across the globe,
- > Established partnerships with leading, global strategic partners, including Juniper Networks, IBM, HP and Sun Microsystems,
- > Expanded its customer base to include PCCW, AT&T, Sony, WebCentral, BT/Westpac, NZ Telecom and Telstra,
- > Been recognized for its best-in-class products and business innovation, and,
- > Secured funding from leading venture capital firms No 8 Ventures and Direct Capital/TMT. Investors in TMT Ventures include Telecom NZ and Alcatel.

Esphion's global R&D center is located in Auckland, New Zealand. The company serves partners and customers globally from offices in San Jose, USA; Sydney; Australia; Hong Kong; Tokyo, Japan; London, UK. Additional sales and post-sales support is provided by a global network of partners.

## Investors

- > No 8 Ventures
- > Direct Capital/TMT

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